



WE ARE HIRING!



Sales Manager – MedTech, Germany (m/f/d)

WORKING TIME:

Fulltime

WHERE:

Remote or Leipzig,
Germany

BEGIN:

Immediate

JOB DESCRIPTION

We're looking for an open-minded and creative team player to join the Neteera European expansion team of experts. Our ideal candidate has ten years of proven previous experience selling medical devices as well as SaaS-based healthcare technology solutions, goal oriented and has a deep, broad understanding of the German healthcare system and payor reimbursement strategies. Required to be service-oriented and fluent in German and English with excellent communicational skills.

WHAT WILL YOU DO?

- Design and execute an aggressive commercialization plan for Germany.
- Set quotas and revenue targets, performance plans, and rigorous objective standards.
- Oversee objectives, establishing and implementing the commercial strategies of the company.
- Lead in the development and refinement of company policies nationally
- Lead the business aspects of Neteera's product offering, including defining reimbursement pathways and ROI
- Develop customer acquisition process adjusted to the German market
- Represent Neteera at various professional and/or business meetings to promote the company and its products.

WHY SHOULD YOU JOIN US?

- Dynamic start-up atmosphere to learn, grow and thrive
- Flexible working hours and hybrid working models
- Being part of the deployment of a solution that generates real-world impact for patients

NETEERA: THE FUTURE OF CARE, NOW

With regulatory approvals and cutting-edge capabilities, Neteera combines precision, privacy, and ease. Discover how we're simplifying caregiving and enhancing patient outcomes with unmatched innovation. Join us in reshaping care—one vital measure at a time. Neteera is a global leader in development and production of contactless human vital signs monitoring technology that is continuous, reliable, and disruptive.

Send your CV

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For more information, visit our web at

🌐 www.neteera.com